

PROJECT CARGO

Fact sheet 02/2012

Case study A - USA

KWE North America successfully transported 7 500 cubic meters of power plant equipment from the United States to Jeddah, Saudi Arabia during 2011/12. The project scope was a multi-tiered, triangle controlled project with 5 different global origins into the Kingdom.

Scope of work

- USA, Europe, India, China and Turkey served as cargo origins
- Multiple break bulk vessels were used ex USA
- Cargo: break bulk, containerized and air freight was used
- Largest piece was 355 MT each

Project Results

All cargo was delivered to Jeddah, on time and with budget. We have also secured measurable savings to the client through our management of the 1st phase of the project and look forward to managing the 2nd phase of the project.

- All cargo documentation was controlled by North American party.
- Letter of Credit required an amendment and was successfully obtained with ZERO penalty.
- KWE USA procured all origin on-site loading services in Baltimore, Savannah, and Charleston.
- All cargo was received in Jeddah with no damages, claims, and all terms of the LC were met with compliance.



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KWE
Kintetsu World Express
Global Logistics Partner

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Value to your Company

- Work ethic:** the KWE work ethic is the steadfast adherence by all employees of KWE to the conduct of business affairs according to truthfulness and sincerity. We believe in this work ethic.
- Commitment:** as employees of KWE, we are bound to supporting our customers and shareholders and in turn are supported by the Company in our efforts. This is our view of commitment.
- Competency:** work ethic and commitment must be supported by ability. Through competence, we will be successful in delivering the support we promise.
- Scope:** of the KWE North America network provides customers with tailor-made solutions to meet all their transport requirements, on air, land as well as at sea.

KWE North America's operational guidelines to develop Partnerships

- Effective customer care set-up
- Reliable service and excellent safety record
- Retain customers confidence
- E-service providing visibility to material globally whether at rest or in motion

Our Global Project Cargo Team represents a highly experienced and professional philosophy in transporting the Heavy, Large, or otherwise Out of Gage Cargo.

The KWE North American Project Division is well versed in the efficient, cost effective, and timely transport of goods within the following industries:

- Oil and Gas
- Power Generation
- Mining
- Construction

Footprint into North America

KWE is a top 5 global international logistics management company operating across 32 countries and offers SCM solutions across 178 strategically located distribution facilities. Our extended business partners include marine surveyors, abnormal transporters, route engineers, vessel and aircraft operations and other consignment specialists to ensure streamlined and progressive logistic services to optimize project design and to reduce costs.

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